

# Siringit Tarangire Camp



## Introduction

Tarangire National Park is located in Northern Tanzania, and renowned for its large population of elephant, diverse wildlife and landscapes, baobab trees, and the Tarangire River. It is the sixth largest park in the country, covering approximately 2,850 square kilometers and part of the Northern safari circuit, which also includes Lake Manyara, Ngorongoro, and Serengeti.

It is home a variety of wildlife, including lions, leopards, zebras, giraffes, wildebeest, antelope, and many bird species. Its landscapes include expansive savannahs, dense woodlands, and large wetlands, which make for beautiful scenery and provides excellent photo opportunities.

Tarangire is only a 20-minute flight or 1.5 / 2-hour drive from Arusha. Making it the ultimate spot to start the trip.

Tarangire is an essential part of the Northern tourist circuit, attracting approximately 120,000 to 160,000 visitors annually. While it covers only half the area of the Serengeti, Tarangire is much less populated with camps and hotels, resulting in reduced competition, especially at the high-end travel tier.

The park authorities permit a wider range of activities, including walking, night, and canoe safaris. This allows Siringit to provide a richer guest experience and more diverse activity options than we currently offer at our Serengeti Camp or Migration Camp.

Additionally, our chosen site is approved for permanent infrastructure and facilities, which can be seamlessly integrated into the camp's design. This gives us the opportunity to create a standout property that could become a must-visit destination, with the potential to gain viral attention.

Siringit Collection has established a strong brand presence in the Tanzanian tourism industry, further enhanced by our partnership with Small Luxury Hotels of the World. The Collection enjoys a loyal following and has built solid business relationships with numerous international agents and local operators. Through a focus on customer satisfaction and effective marketing, we anticipate these partnerships will continue to grow and strengthen.

This upward trajectory, reflected in our brand, market positioning, resources, and foundation, highlights a compelling case for growth and demonstrates the need for economies of scale.

With the Tanzanian tourism industry thriving, the time for expansion is now, as such opportunities may soon become limited. Siringit Tarangire Camp possesses all the essential elements and passion needed to achieve great success.



# Proposal

## Concept & Positioning

Proposed Name: Siringit Tarangire Camp.

Provide a high-end, eco-friendly, exclusive camp nestled among baobabs and acacias on the foothills of Silale Swamp, mid-park. The unique design, raised platforms and bridges offer leverage and views of distant floodplains, yet the camp will blend in seamlessly with the landscape.

The target audience are high-spending environmentally conscious travelers, looking for adventure in comfort. Perfect getaway for family's, honeymooners, and groups seeking an authentic and luxurious safari experience.

## Unique Selling Points

Siringit Tarangire Camp will incorporate those USP's of the Collection (see page 19), and more specifically;

- New design, not familiar in the African market. Oval shaped pyramids standing tall on raised decks and bridged between each suite and public areas. Star gazing glass roof, in and outside showers, 180-views of the landscapes ahead, and infinity pool
- 20-minute drive from Kuro Airstrip
- Elephant hide; an underground tunnel to a protected viewing point positioned at a near watering hole. An Instagram worthy hashtag, or something to tell your friends.

## Facilities & Services

- 6 tent suites to start, with the future option to add 2 / 4 more (max. 10)
- Separate dining and living room tents
- All units bridged and connected via platforms, with large verandas and decks
- Infinity swimming pool, bar, reception, public toilets, spa tent, gym, campfire, and sundowner viewpoint
- Open-vehicle game drives, walking safaris, night game drives, massages, bush lunches, and bush sundowners
- Michelin Star Chef management for food & beverage, and service incorporating
- Elephant hide (see unique selling points).

## Sustainability & Conservation Focus

Blended into the foothills, on a designated site by TANAPA (Park Authorities), the camp will not interfere with any wildlife territories or migratory patterns. The raised platforms prevent any 'grass-burn', or damage to the earth.

Our Siringit Foundation goals will be extended towards Tarangire and the camp. Through our partners, we will be able to donate towards conservation within the park. Furthermore, our recycling project will include all waste generated from the camp. A percentage of revenue generated, will also be donated towards education and schooling.



## Proposal Continued

### Guest Experience

On top of those experiences offered at three properties, the site location and permission allows for more facilities to perfect guest experience. These include;

- A unique and one-of-a-kind design, ideal for comfort and luxury, and for those interested, social media content
- Activities including walking and night safaris, sundowners, bush lunches, massages, and of course the elephant hide
- Small Luxury Hotel of the World standard, training and service
- 'Mouthwatering' cuisine and presentation incorporating local ingredients
- Top guiding and wildlife viewing
- Personalized experiences and itineraries

### Marketing Strategy

Siringit Tarangire Camp will be incorporated into the wider marketing strategy of Siringit Collection (see page 25). The product will be introduced to our current ecosystem by sharing marketing collateral, rates, pricing models, and content. Furthermore, we'll host FAM trips either complementary or discounted for Agents or DMCs to experience the property firsthand. The market that is already familiar with the Siringit brand, are most-likely to show immediate interest.

Siringit Tarangire Camp will be added to our international marketing portfolio and will be represented abroad in conjunction with the other three. Whereby, we can sell the properties individually, but more excitingly, a full Siringit Collection Northern Tanzanian Safari Circuit.

Tarangire National Park currently does not offer a mid to high-end product. There is a gap in the market between budget and very expensive. This is the gap we intend to target.

### Financial Projections

**Revenue Steams:** Primarily generating revenue from room rates, with additional income through selling extra activities, including game packages, spa services, bush dining experiences, curio shop, premium drinks, and walking / night game drives

**Average Rate:** Target between \$700 - \$1000 per person per night, adjusted seasonally and on-board type

**Occupancy Rate:** To target a 40% occupancy rate in year 1 and aim to reach 60% by year 3.

**Return on Investment:** At projected guest costs, rates, and occupancy, including the high-end positioning and appeal, Siringit Tarangire Camp is expected to achieve positive cash flow by year 1, and breakeven within 3 – 4 years.

### Conclusion

Siringit Tarangire Camp is set to offer a distinctive, luxurious, and exclusive experience at a competitive price point. It is designed to attract not only Siringit's existing and expanding clientele but also to strategically capture the Tarangire market.

With the Siringit Collection's strong brand, resources, and platform for growth, this project represents a natural and necessary step towards expansion. It will serve as a catalyst for future developments and an increased market share.



## Drawings & Renders





## Drawings & Renders





A photograph of two cheetahs in a savanna landscape. One cheetah is sitting upright on the right, looking towards the left. The other cheetah is lying down on the left, also looking towards the left. The background is a vast, flat, golden-brown savanna under a clear blue sky. The text 'Operations Plan' is overlaid in white on the left side of the image.

# Operations Plan



## Operational Workflow

START



**July 21<sup>st</sup> 2025**

**Prototype**

Approve design & price

Recce, study, survey, decide and sign 17-year lease agreement for Tarangire National Park Site -4.16922, 36.01529



View, adjust and/or approve the prototype Guest Tent 1 and final quotation of front-of-house provided by the contractor



**August 31<sup>st</sup>**

**Secure Tarangire Site**

Signed contract of lease agreement with Park Authorities (TANAPA)

Receive loan via Van Hoof Capital to initiate funding for construction of Siringit Tarangire Camp



## Operational Workflow Continued



**September 15<sup>th</sup> (2025 →)**

Agreement with  
Constructor



Signed agreement to construct  
Siringit Tarangire Camp  
**Contractor Name:**  
**Completion Date:** May 1<sup>st</sup>, 2026  
**Budget:** \$400,000.00

*Constructor to;*

- Share build and logistics plan
- Construct units in-house and on-site

*Full construction of;*

- Public areas (dinning / mess / toilets)
- Six guest tents
- Decking and bridging
- Swimming pool
- Dam (water-hole)
- Reception
- Elephant Hide
- Massage and gym unit
- Camp-fire and sundowner area



**1<sup>st</sup> October**

Begin Construction



**November 1<sup>st</sup>**

Recruit and position  
Siringit Site & Store  
Manager



Position and localize in-house  
management and procurement /  
storekeeper representatives to  
oversee, control, and monitor  
progress and processes



## Operational Workflow Continued



**December 1<sup>st</sup>**

Tender and appoint back-of-house constructors and suppliers

Contract GreenLink to provide the following power requirements;  
**Completion Date:** December 31<sup>st</sup>  
**Budget:** \$80,000.00



**January 31<sup>st</sup>**

Drill Bore Hole and Water Systems



Assign contractors and suppliers to provide all back-of-house infrastructure and equipment;

- Manager, staff, and guide tents (or buildings) including furniture
- Staff kitchen, public area, washrooms, accessories, and equipment
- Laundry area, freezers and fridges, kitchen equipment, utensils, linens, storage tanks, store, water pump, stoves, etc.
- Guest kitchen, equipment and utilities
- Second-hand utility vehicle

**Completion Date:** December 15<sup>th</sup>  
**Budget:** \$150,000.00



**January 1<sup>st</sup> (2026 →)**

Contract Power Supplier GreenLink



Survey and drill approx. 150m deep bore hole to supply camp with water. Install necessary equipment for water distribution.  
**Completion Date:** August 31<sup>st</sup>  
**Budget:** \$20,000.00



## Operational Workflow Continued

+ \$550,000

To design, build, purchase, transport and fit-out all interiors, equipment, accessories, uniform, and utensils for front-of-house suites, facilities, and public areas  
**Contractor Name:** Meg Interiors  
**Completion Date:** May 1<sup>st</sup>, 2026  
**Budget:** \$400,000.00



**April 20<sup>th</sup>**

Announcement & Marketing

Small Luxury Camps to invest for the continuation and completion of camps purchasing and construction.



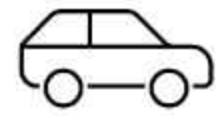
**April 15<sup>th</sup>**

Order all front-of-house interiors and equipment

Announce and promote the opening of Siringit Tarangire Camp on **June 1, 2026**. Invite supportive agents and DMCs for FAM trips, distribute promotional materials through our marketing channels, and prepare special opening offers. Ensure the property is added to the reservations program and start accepting bookings.



## Operational Workflow Continued



Order two new open-game drive vehicles



Hans Paul to provide custom Siringit Collection open-game drive guest vehicles

**Completion Date:** April 30<sup>th</sup>, 2026

**Budget:** \$50,000.00 (deposit + payment plan)

Completion of construction payments of \$100,000 to constructor from the initial contracted amount of \$400,000.00



**April 31<sup>st</sup> Final contractor payments**



**May 15<sup>th</sup>**

**Staff recruitment**



Begin recruitment of staff between 20 – 24 members, including;

- Management
- Guides
- Chefs
- Butlers
- Housekeeping
- Maintenance
- Storekeeping



## Operational Workflow Continued



**May 15<sup>th</sup>**

**DEADLINE DAY**

30-days for opening preparation, staff training via SLH programs and standards, finishings and cleaning, orders for supplies, system checks, printing and branding items, and all other key functions and processes prior opening



**June 1<sup>st</sup> 2026**

**GRAND OPENING**



All contractors and suppliers to ensure works complete. Any delays to be penalized as per contracts



**May 15<sup>th</sup> – 31<sup>st</sup>**

**Preparation weeks**



The opening of Siringit Tarangire Camp, a key member of Siringit Collection



## Operational Workflow Continued



**September 2027** Small Luxury  
Camps repayment of loan +  
interest

**END**

**September 2026** Small Luxury  
Camps repayment of loan +  
interest





# Financial Plan





# Cash Flow Projections & Profit Forecasts 2025 - 2027

## SMALL LUXURY CAMPS LIMITED

### CASHFLOW PROJECTION FOR THE PERIOD OF 3 YEARS 2025 TO 2027

	2025	2026	2027	TOTAL
<b>Inflows</b>				
Sales	\$3,525,702.57	\$3,701,987.70	\$3,887,087.09	\$11,114,777.36
Van Hoof Capital Loan	\$630,000.00	\$0.00	\$0.00	\$630,000.00
Tarangire Camp Income - June 2026	\$0.00	\$519,661.02	\$1,299,152.54	\$1,818,813.56
<b>Total Inflows</b>	<b>\$4,155,702.57</b>	<b>\$4,221,648.72</b>	<b>\$5,186,239.63</b>	<b>\$13,563,590.92</b>
<b>Outflows</b>				
Cost of Goods Sold	\$2,080,164.52	\$2,184,172.74	\$2,293,381.38	\$6,557,718.64
Freight & Logistics Expenses	\$37,019.88	\$38,870.87	\$40,814.41	\$116,705.16
Purchase Discounts	-\$1,762.85	-\$1,850.99	-\$1,943.54	-\$5,557.39
Business Travelling and Other Exp.	\$17,628.51	\$18,509.94	\$19,435.44	\$55,573.89
Professional and Legal Fees	\$458,341.33	\$481,258.40	\$505,321.32	\$1,444,921.06
Financial Charges	\$1,762.85	\$1,850.99	\$1,943.54	\$5,557.39
Licenses & Permits	\$35,257.03	\$37,019.88	\$38,870.87	\$111,147.77
Motor Vehicle Expense	\$26,442.77	\$27,764.91	\$29,153.15	\$83,360.83
Administrative Expenses	\$105,771.08	\$111,059.63	\$116,612.61	\$333,443.32
Employment Cost - Admin	\$88,142.56	\$92,549.69	\$97,177.18	\$277,869.43
Insurance Expense	\$70,514.05	\$74,039.75	\$77,741.74	\$222,295.55
Housing Exp.	\$35,257.03	\$37,019.88	\$38,870.87	\$111,147.77
<b>Tarangire Camp Running Cost</b>	<b>\$0.00</b>	<b>\$415,728.81</b>	<b>\$1,039,322.03</b>	<b>\$1,455,050.85</b>
<b>Interest on Loan</b>	<b>\$59,850.00</b>	<b>\$59,850.00</b>	<b>\$59,850.00</b>	<b>\$179,550.00</b>
<b>Van Hoof Capital Loan Repayment</b>	<b>\$0.00</b>	<b>\$315,000.00</b>	<b>\$315,000.00</b>	<b>\$630,000.00</b>
<b>Tarangire Camp Additional Investment</b>	<b>\$630,000.00</b>	<b>\$300,000.00</b>	<b>\$300,000.00</b>	<b>\$1,230,000.00</b>
<b>Tarangire Camp Start-up Cost</b>	<b>\$150,000.00</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$150,000.00</b>
<b>Total Outflows</b>	<b>\$3,794,388.76</b>	<b>\$4,192,844.51</b>	<b>\$4,971,551.01</b>	<b>\$12,958,784.27</b>
<b>Net Flows</b>	<b>\$361,313.82</b>	<b>\$28,804.21</b>	<b>\$214,688.62</b>	<b>\$604,806.64</b>
<b>Opening</b>	<b>\$0.00</b>	<b>\$361,313.82</b>	<b>\$390,118.03</b>	<b>\$604,806.64</b>
<b>Closing Balance</b>	<b>\$361,313.82</b>	<b>\$390,118.03</b>	<b>\$604,806.64</b>	<b>\$1,209,613.29</b>



## Balance Sheet & Income Statement 2022 and 2023

### SMALL LUXURY CAMPS LIMITED

#### PROFIT AND LOSS BASIS: ACCRUAL

Account	Jan 2022 - Dec 2022 Total USD	Jan 2023 - Dec 2023 Total USD
<b>Operating Income</b>		
Discount	-\$2,629.33	-\$3,554.21
Insurance Claim Income	\$14,087.95	\$1,544.70
Sales	\$1,517,935.68	\$1,875,980.51
<b>Total for Operating Income</b>	<b>\$1,529,394.30</b>	<b>\$1,873,971.00</b>
<b>Cost of Goods Sold</b>		
Cost of Goods Sold - Selling Cost	\$162,039.03	\$152,857.27
Cost of Goods Sold - Guest	\$452,003.80	\$417,313.26
COS - Importation Cost	\$2,130.78	\$15,840.84
Cost of Goods Sold - Staff Cost	\$274,769.09	\$308,872.24
Cost of Goods Sold - Camp Running Expenses	\$162,497.60	\$279,039.96
Cost of Goods Sold - Camp Vehicle Running Exp.	\$84,663.77	\$96,687.54
<b>Total for Cost of Goods Sold</b>	<b>\$1,138,104.06</b>	<b>\$1,270,611.09</b>
<b>Gross Profit</b>	<b>\$391,290.23</b>	<b>\$603,359.91</b>
<b>Operating Expense</b>		
Freight & Logistics Expenses	\$2,565.24	\$4,638.86
Purchase Discounts	-\$622.41	-\$0.00
Business Travelling and Other Exp.	\$739.16	\$3,393.95
Professional and Legal Fees	\$107,876.50	\$178,132.60
Financial Charges	\$10,959.12	-\$53,772.03
Licenses & Permits	\$19,605.48	\$21,780.68
Insurance Expense	\$25,112.29	\$25,964.17
Motor Vehicle Expense	\$3,906.90	\$4,091.27
Employment Cost - Admin	\$61,108.64	\$86,857.46
Administrative Expenses	\$31,656.15	\$67,925.68
Housing Exp.	\$8,913.86	\$12,523.58
<b>Total for Operating Expense</b>	<b>\$271,820.93</b>	<b>\$351,536.21</b>
<b>Net Profit/Loss Before EBITDA</b>	<b>\$119,469.30</b>	<b>\$251,823.70</b>



# Management Accounts 2024

## SMALL LUXURY CAMPS LIMITED

### PROFIT AND LOSS BASIS: ACCRUAL

Account	Jan to Oct 2024 Total USD	Nov & Dec 2024 Total USD	TOTAL
<b>Operating Income</b>			
Discount	-\$525.39	\$0.00	-\$525.39
Insurance Claim Income	\$5,463.22	\$0.00	\$5,463.22
Sales	\$2,651,526.15	\$701,348.00	\$3,352,874.15
<b>Total for Operating Income</b>	<b>\$2,656,463.98</b>	<b>\$701,348.00</b>	<b>\$3,357,811.97</b>
<b>Cost of Goods Sold</b>			
Cost of Goods Sold - Staff Cost	\$251,322.34	\$66,353.02	\$317,675.37
Cost of Goods Sold - Selling Cost	\$223,298.69	\$58,954.34	\$282,253.04
Cost of Goods Sold - Guest	\$633,162.48	\$167,164.79	\$800,327.26
COS - Importation Cost	\$30,480.67	\$8,047.37	\$38,528.05
Cost of Goods Sold - Camp Running Expenses	\$295,140.86	\$77,921.80	\$373,062.66
Cost of Goods Sold - Camp Vehicle Running Exp.	\$138,845.44	\$36,657.36	\$175,502.80
<b>Total for Cost of Goods Sold</b>	<b>\$1,572,250.48</b>	<b>\$415,098.69</b>	<b>\$1,987,349.17</b>
<b>Gross Profit</b>	<b>\$1,084,213.50</b>	<b>\$286,249.30</b>	<b>\$1,370,462.80</b>
<b>Operating Expense</b>			
Freight & Logistics Expenses	\$27,231.74	\$7,189.60	\$34,421.34
Purchase Discounts	-\$21.05	-\$5.56	-\$26.61
Business Travelling and Other Exp.	\$501.33	\$132.36	\$633.69
Professional and Legal Fees	\$325,636.93	\$85,973.24	\$411,610.17
Financial Charges	\$143.10	\$37.78	\$180.88
Licenses & Permits	\$11,178.56	\$2,951.31	\$14,129.88
Motor Vehicle Expense	\$5,365.76	\$1,416.64	\$6,782.40
Administrative Expenses	\$66,504.87	\$17,558.33	\$84,063.20
Employment Cost - Admin	\$56,215.54	\$14,841.78	\$71,057.31
Insurance Expense	\$40,046.13	\$10,572.80	\$50,618.94
Housing Exp.	\$10,592.31	\$2,796.53	\$13,388.84
<b>Total for Operating Expense</b>	<b>\$543,395.21</b>	<b>\$143,464.83</b>	<b>\$686,860.04</b>
<b>Net Profit/Loss Before EBITDA</b>	<b>\$540,818.29</b>	<b>\$142,784.48</b>	<b>\$683,602.76</b>



# Cash Flow Projection Analysis for Small Luxury Camps Limited (2025 – 2027)

**Introduction:** The cash flow projection for Small Luxury Camps Limited covers the period from **2025 to 2027** and offers insights into the company's financial health and sustainability. The company anticipates steady growth in sales, with significant variations in income, costs, and investment patterns. This analysis will evaluate the provided data and extend the projection by adding an estimate for the years **2028 to 2030**.

## INFLOW

**Sales Revenue:** Sales are expected to grow each year:

- **2025:** \$3,525,702.57
- **2026:** \$3,701,987.70 (5% increase from 2025)
- **2027:** \$3,887,087.09 (5% increase from 2026)
- Total sales for the three years are projected at **\$11,114,777.36**

**Van Hoof Capital Loan:** A one-time loan of **\$630,000** is expected in **2025**, with no further Van Hoof Capital loans in the following years

**Tarangire Camp Income:** Significant increases in income are forecasted for **2026** and **2027** as Tarangire Camp begins operation:

- **2026:** \$519,661.02
- **2027:** \$1,299,152.54
- This represents **\$1,818,813.56** total income from the camp in 2026-2027

**Total Inflows:**

- **2025:** \$4,155,702.57
- **2026:** \$4,221,648.72
- **2027:** \$5,186,239.63
- Total for the three years: **\$13,563,590.92**

## OUTFLOW

**Cost of Goods Sold (COGS):** This is the largest expense item, growing at a consistent rate each year:

- **2025:** \$2,080,164.52
- **2026:** \$2,184,172.74
- **2027:** \$2,293,381.38
- Total for the three years: **\$6,557,718.64**

**Freight and Logistics:** Expected to increase gradually each year, reflecting higher operational activity

**Professional and Legal Fees:** Growing consistently, reflecting business expansion and potential legal requirements

**Tarangire Camp Running Costs:** In **2026**, these costs are estimated at **\$415,728.81** and rise sharply in **2027** to **\$1,039,322.03** due to the increased operations of the camp

**Van Hoof Capital Loan Repayment:** The loan repayment starts in **2026** at **\$315,000**, continuing in **2027** with an additional **\$315,000** repayment

**Tarangire Camp Investment:** An initial investment of **\$630,000** in **2025** and additional investments in **2026** and **2027** suggest continued commitment to the camp's growth

**Total Outflows:**

- **2025:** \$3,794,388.76
- **2026:** \$4,192,844.51
- **2027:** \$4,971,551.01
- Total for the three years: **\$12,958,784.27**

## NET FLOWS

**2025:** Positive net flow of **\$361,313.82**

**2026:** Much lower, at **\$28,804.21**, primarily due to the significant outflows associated with the Van Hoof Capital loan repayment and Tarangire Camp running costs

**2027:** A healthy recovery with **\$214,688.62** in net inflows

## CLOSING BALANCE

By **2027**, the company expects a closing balance of **\$604,806.64**, which indicates sufficient liquidity to cover potential future needs



# Cash Flow Projection Analysis for Small Luxury Camps Limited (2028 – 2030)

## OVERVIEW

The cash flow forecast for **Small Luxury Camps Limited** for the period **2028-2030** demonstrates a strong financial outlook characterized by increasing sales, controlled operational costs, and significant growth in net cash flow and closing balances. This period shows an optimistic future for the company, positioning it for sustained profitability and growth. The analysis excludes elements like **interest on loans, Van Hood Capital loan repayment, Tarangire Camp additional investment, and start-up costs**, which are non-recurring and do not affect operational cash flow moving forward.

## SALES AND INFLOWS

**Sales Growth:** Over the three-year forecast period, **sales revenue** increases steadily. In **2028**, the sales forecast is **\$5.19 million**, growing to **\$5.45 million** in **2029** and **\$5.72 million** in **2030**. This consistent growth in sales reflects the expansion of the company's operations, enhanced market positioning, and a rise in demand for its luxury camps.

**Overall Inflows:** Total inflows for the period (2028-2030) are projected at **\$16.35 million**. This is a direct result of the increased sales, and no additional funding sources are anticipated, reflecting a self-sustaining business model with increasing operational revenues. No additional financing or external investments (such as loans) are expected to be required, which suggests a healthy cash position.

## OUTFLOW AND EXPENSES

**Cost of Goods Sold (COGS):** The **COGS** rises in line with increased sales, starting at **\$3.06 million** in 2028 and reaching **\$3.37 million** in 2030. While the company's gross profit margin may slightly decrease due to higher operational costs, the company's ability to manage these costs efficiently indicates that it will maintain profitability despite rising costs.

**Operational Costs:** Other operational outflows such as **freight & logistics expenses, business travel costs, and administrative expenses** also rise proportionally to sales growth. For instance, **freight & logistics** will increase from **\$54,455** in 2028 to **\$60,037** by 2030, while **administrative expenses** are projected to grow from **\$155,587** in 2028 to **\$171,535** in 2030. These increases are expected as the business scales and operates across more locations, but they are manageable and reflect the nature of expanding operations.

**Professional and Legal Fees:** As the business grows, **professional and legal fees** are also projected to rise from **\$674,211** in 2028 to **\$743,318** in 2030. This increase is a result of expanding operations and possibly additional legal requirements as the business expands into new regions or faces new regulatory frameworks.

## NET CASH FLOW

**Positive Net Cash Flow:** Over the forecast period, **net cash flow** remains positive each year, reflecting the company's ability to generate substantial revenue while effectively controlling its outflows. In **2028**, net cash flow is projected to be **\$840,170**, increasing to **\$926,288** by 2030. This steady growth in cash flow suggests that Small Luxury Camps Limited will not only be profitable but will also maintain sufficient liquidity to meet its operational and strategic needs.

**Closing Balances:** The **closing balance** each year is expected to grow significantly, from **\$840,170** in 2028 to **\$2.65 million** by 2030. This increase in the closing balance reflects the company's ability to retain cash, which is crucial for funding future expansion plans, unforeseen expenses, or further investment in infrastructure. By the end of 2030, the company will have a cumulative balance of **\$5.30 million** across the forecast period, underscoring its strong financial stability.

## LONG-TERM OUTLOOK

**Revenue Growth:** The forecasted increase in sales revenue over the three-year period indicates a strong demand for the company's services, likely driven by a growing market for luxury travel experiences and the company's expanding brand presence. This upward trajectory positions Small Luxury Camps Limited for continued success, even as operational costs rise.

**Expense Management:** The company's ability to manage its expenses, particularly **cost of goods sold** and **administrative costs**, while still achieving significant sales growth, shows efficient cost control. This will help maintain healthy profit margins, even in the face of increased operational complexity as the company grows.

**Liquidity:** The steady increase in **net cash flow** and **closing balances** throughout the forecast period highlights the company's excellent liquidity position. This provides the company with a robust cushion to handle any potential risks or capitalize on opportunities as they arise. A closing balance of over **\$5.3 million** by 2030 signals that Small Luxury Camps Limited will have the financial flexibility to reinvest in its growth or expand its operations further.

## CONCLUSION

The cash flow forecast for **Small Luxury Camps Limited** from **2028 to 2030** suggests a **strong growth trajectory**, driven by steadily increasing sales and efficient cost management. The company's ability to generate positive net cash flow and maintain healthy closing balances indicates excellent financial health, providing a solid foundation for future growth. With no reliance on external financing or loans, the company's operations are set to remain self-sustaining, and it is well-positioned for continued expansion into the future.



A yellow dome tent is elevated on a wooden platform in a savanna landscape. The tent is supported by several poles and has a large opening at the front. The background shows a vast, open plain with scattered trees and a clear blue sky with light clouds. The overall scene is peaceful and scenic.

# Asante.

(Thank you)